

# Top PSDA

## Trade Printers by Sales

The following list showcases the companies with the highest fiscal year 2018 sales reported to PSDA's Top Trade Printers Survey and are current dues-paying members of the association. The list does not include e-commerce/software providers.



**#1 Ennis, Inc.**  
Midlothian, TX  
\$400,782,000

**#9 Stouse LLC**  
New Century, KS  
\$54,300,000

**#17 MAR**  
Valmeyer, IL  
\$16,000,000

**#25 Quick Tab II Inc.**  
Tiffin, OH  
\$10,100,000

**#31 Badger Tag & Label Corp.**  
Random Lake, WI  
\$7,469,438

**#37 National Printing Converters**  
Brazil, IN  
\$4,100,000

**#2 TST IMPRESO**  
Coppell, TX  
\$101,331,030

**#10 Repacorp Inc.**  
Tipp City, OH  
\$44,600,000

**#18 Graphic Dimensions**  
Austell, GA  
\$13,900,000

**#26 Bestforms Inc.**  
Camarillo, CA  
\$10,000,000

**#32 Total Printing Systems**  
Newton, IL  
\$7,357,257

**#38 Printco Inc.**  
Omro, WI  
\$3,200,000

**#3 Discount Labels**  
New Albany, IN  
\$78,100,000

**#11 FleshCo\***  
Fenton, MO  
\$25,500,000

**#19 Labels West Inc.**  
Woodinville, WA  
\$13,289,803

**#27 BCSI**  
Burnsville, MN  
\$9,256,398

**#33 Stylecraft Printing Company**  
Canton, MI  
\$7,200,000

**#39 GDS Retail & Display Graphics**  
Bloomington, IL  
\$3,100,000

**#4 Showdown Displays**  
Brooklyn Center, MN  
\$78,000,000

**#12 Gabriel Group**  
Earth City, MO  
\$20,000,000

**#20 UMC Print**  
Overland Park, KS  
\$13,250,000

**#28 Pollock Printing**  
Nashville, TN  
\$9,000,000

**#34 Ignite Graphics Group**  
Elmhurst, IL  
\$7,100,000

**#40 Palmetto Digital Trade Source**  
Greenville, SC  
\$1,828,375

**#5 Outlook Group**  
Neenah, WI  
\$68,000,000

**#13 PDF Print Communications Inc.**  
Signal Hill, CA  
\$19,100,500

**#21 McCourt Label Company**  
Lewis Run, PA  
\$11,700,000

**#29 N.E.W. Printing for the Trade**  
Appleton, WI  
\$7,750,000

**#35 Superior Print Inc.**  
Sellersburg, IN  
\$4,731,000

**#6 Diversified Labeling Solutions**  
Itasca, IL  
\$65,526,606

**#14 Team Concept Printing**  
Carol Stream, IL  
\$18,930,000

**#22 Thompson Print & Mailing Solutions**  
San Antonio, TX  
\$10,973,131

**#30 CFC Print & Mail**  
Grand Prairie, TX  
\$7,718,045

**#36 GF Labels**  
Queensbury, NY  
\$4,550,000

**#7 BCT**  
Fort Lauderdale, FL  
\$60,455,000

**#15 Data Papers Inc.**  
Muncy, PA  
\$18,264,000

**#23 Royal**  
Brooklyn Park, MN  
\$10,677,000

**#8 Ward-Kraft Inc.**  
Fort Scott, KS  
\$56,000,000

**#16 CE Printed Products**  
Carol Stream, IL  
\$16,769,467

**#24 Firehouse Image Center**  
Indianapolis, IN  
\$10,255,000

\*At press time, Ennis, Inc. acquired FleshCo.

## Stouse Inc.: Arming Clients With Helpful Content

The team at Stouse wants to help customers succeed by ensuring they provide innovative technology and superb, personalized service. **Key parts of that service are having an innovative website and first-rate distributor education.** Stouse's resellers need information quickly, including free sales tools to promote products, says Jennifer Hoyt, the company's marketing communications manager. In addition, Stouse's production capabilities are "drastically improving with our commitment to investing in additional digital equipment," she says.

